

References for cooperation with a consultant:

**Jaroslav Kolář**  
**CubeInCube**

As an Application Managed Service supplier in the area of SAP BW system administration for the customer innogy Česká republika we cooperated with the consultant mentioned above. He provided us with expert support chiefly in the following areas:

- SAP BW CRM reporting
  - o Tasks and contacts, campaigns, offers, sales and service orders, complaints, contracts, leads, and also both online form opportunities and offline reporting;
- SAP BW and SPSS integration
  - o Customer cockpit for definition, administration and monitoring of SAP BW exports into the statistical and analytical SW of the third party (IBM SPSS)

The support was received not only for resolving operational problems, but especially for optimization in the area of customer solutions and supply of new solutions.

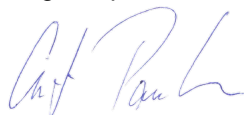
His strengths as a consultant are primarily:

- Complex technological basis for the implementation of BI solutions;
- Excellent standard of expert knowledge and real experience when using complex BI objects, tools, and processes;
- Considerable expertise in SAP solutions, especially SAP CRM, SAP IS-U, at both data and also process levels;
- Very good quality of programming of procedural ABAP, but also primarily of ABAP OOP;
- Practical experience of different types of SAP environment (SAP BW, SAP HANA) and other databases such as Oracle, MS SQL

As for our cooperation, the consultant was approached for his fully responsive communication style and the maximum effort he invests in finding a solution optimal for the customer. In the long term, he has proved to achieve high degree of independence while seeking solutions and creating proposals.

Overall, I can recommend him as a consultant in the area of BI solutions.

In Prague 01.07.2020  
Antonín Pavelka  
ERP Solutions Manager, Fpt Czech s.r.o.

A handwritten signature in blue ink, appearing to read 'Antonín Pavelka'.The logo for FPT, featuring the letters 'FPT' in a stylized font.

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